

GIULIA LUPI

34 Viale Lorenzini, Volterra
+33 (0)769275905 - giulialupi545@gmail.com

EDUCATION

2024 – 2027	UNIVERSITÉ PARIS 1 PANTHÉON-SORBONNE – MASTER IN FINANCE ▪ Financial Accounting, International Finance, Data Analysis	Paris, France
2024	UNIVERSITY OF WOLLONGONG – EXCHANGE PROGRAM ▪ Corporate Finance, VBA, Excel, Financial analysis	Wollongong, Australia
2021 – 2024	UNIVERSITÉ DE LILLE – BACHELOR IN INTERNATIONAL ECONOMICS AND MANAGEMENT ▪ Business Law, Macroeconomics, Microeconomics, Statistics	Lille, France

PROFESSIONAL EXPERIENCES

<i>Mar 24 – Present</i> (7 months)	PREPLY – LANGUAGE TUTOR (ITALIAN & FRENCH) ▪ Delivered tailored language instruction to over 20 students, developing strong planning and analytical skills to assess performance ▪ Managed scheduling for international students, effectively handling time zone differences while enhancing time management and organizational skills.	Remote
<i>Jun 23 – Sep 23</i> (3 months)	THE SEVEN ART GALLERY – SOCIAL MEDIA MANAGER ▪ Developed and executed targeted social media strategies for the Italian and French markets, increasing engagement by 25% by focusing on promoting emerging artists ▪ Utilized analytics tools (e.g., Google Analytics, social media insights) to monitor and report on the performance of social media activities	Valencia, Spain
<i>Jun 21 – Sep 21</i> (3 months)	HOTEL AFRICA – ACCOUNTING MANAGER ▪ Developed and monitored budgets to control expenses and optimize financial performance ▪ Managed the preparation and analysis of financial statements	Saline di Volterra, Italy
<i>Jun 20 – Sep 20</i> (3 months)	CRV (CASSA DI RISPARMIO DI VOLTERRA) – CLIENT ADVISOR ▪ Advised customers on finance options, cards, and loyalty programs ▪ Built and maintained strong client relationships, ensuring high levels of customer satisfaction ▪ Provided personalized financial advice to clients	Volterra, Italy

EXTRACURRICULAR ACTIVITIES & ACHIEVEMENTS

<i>Sep 24 – Present</i> (2 months)	FINANCE ASSOCIATION: “TAUREAUX DU PANTHÉON” – ACTIVE MEMBER <i>Society offering practical experience in finance and consulting through workshops and networking events</i> ▪ Organized conferences twice a month with industry professionals ▪ Contributing to the development and execution of M&A simulations involving 40 participants	Paris, France
<i>Aug 24 – Present</i> (3 months)	FINANCE ASSOCIATION: “100 WOMEN IN FINANCE” – ACTIVE MEMBER ▪ Contributed to discussions on gender diversity and inclusion within the financial sector ▪ Participating in initiatives that promote the advancement of women in the finance industry	Paris, France
<i>Sep 18– Jun 22</i> (4 years)	ACLE (ASSOCIAZIONE CULTURALE LINGUISTICA EDUCATIONAL) – ASSISTANT MANAGER ▪ Led conversation clubs and language exchange sessions for over 50 children ▪ Organized and facilitated language workshops and cultural events, including theatrical performances in English	Volterra, Italy
<i>Feb 19 – Present</i> (5 years)	EUROPEAN YOUTH PARLIAMENT – VOLUNTEER <i>Active Member of the European Youth Parliament, engaging in deliberative processes to address youth concerns across Europe</i> ▪ Participated in model parliament sessions, advocating for youth-led initiative and contributing to resolutions on water pollution as part of the Environmental Committee ▪ Engaged in workshops focused on leadership and the role of youth in policy making	

SKILLS & INTERESTS

LANGUAGES: Italian (Native), French (Bilingual), English (Bilingual) and Spanish (advanced)

TECHNICAL SKILLS: Microsoft Office (PowerPoint, Word, Excel, Power BI) (Advanced), VBA (Intermediate)

MAIN INTERESTS: Volleyball, Travel, Scuba Diving